| **Description** | **Value** |
| --- | --- |
| **Agency name (local) / Agency name (English)** |  |
| **Agency official website** |  |
| **Contact person name & title** |  |
| **Contact person phone & email** |  |
| **Shareholders** | *Names & Shares* |
| **Subsidiaries** | *Names & IATA codes (if any)* |
| **Passenger Agency Business Start-up** | Место для ввода даты. |
| **IATA Accreditation** | Место для ввода даты. |
| **Class of Agency** | IATA Europe Accredited Agent (EAA) ☐ IATA On-line Agent ☐IATA Network Agent ☐Tour Operator ☐  |
| **Financial Security**  | Standard IATA Bank guarantee/Insurance ☐ Global IATA Bank guarantee/Insurance ☐Tour Operator Insurance ☐ |
| **Target Audience** | Leisure ☐ Business ☐ Corporate clients ☐  |
| **Online (Internet) sales** | **Online sales** ☐ **Total Share** ☐ <10% ☐ 10-30% ☐ 31-50% ☐>50%Leisure ☐ web-address Sub-Agents ☐ web-address Corporate clients ☐ web-address  |
|  **Specific clients** | Seamen ☐ Students ☐ Builders ☐ Ethnic groups ☐ Место для ввода текста.☐ Other Место для ввода текста. |
| **Group Transportations** | Share ☐ <10% ☐ 10-30% ☐ 31-50% ☐>50% |
| TOP Group routes: 1.       2.       3.      4.       5.       |
| **Corporate Sales** | Share ☐ <10% ☐ 10-30% ☐ 31-50% ☐>50% |
| TOP Clients: 1.       2.       3.      4.       5.       |
| TOP Routes: 1.       2.       3.      4.       5.       |
| **Business Class Sales** | Total share: ☐ <10% ☐ 10-30% ☐ 31-50% ☐>50%S7’s flights share: ☐ <10% ☐ 10-30% ☐ 31-50% ☐>50% |
| **SPA Fares Sales** | TOP Routes: 1.       2.       3.      4.       5.       |
| **Seasonality**  | High Season Months:      ,      ,      ,      ,      Low Seasons Months:      ,      ,      ,      ,       |
| **Total Monthly Average Agency Sales***(based on previous twelve-months sales)* | Tickets :      Revenue (USD):       |
| **S7’s Monthly Average Sales***(based on previous twelve-months sales)* | Tickets :      Revenue (USD):       |
| **Forecast S7’s Monthly Average Sales***(for the next 6 months)* | Tickets :      Revenue (USD):       |
| **Current Ticketing Channels for S7’s flights** | IATA Agencies:      ,      ,      ,      ,      IATA codes:      ,      ,      ,      ,      Russian TCH Agencies:      ,      ,      ,      ,      Russian TCH codes:      ,      ,      ,      ,      Other Место для ввода текста. |
| **Additional information** |  |